Encompass: Processing Essentials



Navigation Basics: Processing

- Processor Pipeline
- Processing Milestone
- Reviewing a loan
- Completing a Commitment Letter
- Processing the loan
- Ready for CD
- Submitting to UW (Branch & Corp)



Processing Pipeline



Pipeline

- The Pipeline is the starting point for originating, viewing, and managing loans.
 - It's Customizable. You can Add or remove columns, change the order, sort data and apply filters

Pipeline Vi	ew	Processor - Conditioned 🗸 🗸	
Loan Folder	Pipeli	Processor - All Processor - Conditioned	rchiv
Filter: Last Fini		Processor - Follow Up Processor - 30 Day	
🛛 🗐 🗐 - 10	~	Processor - 90 Day]

Pipeline views have been created for each role. These can be customized by everyone individually.

Pipel	ine Vie	ew Pro	ocessor - All		× 🖬 🧿	2							
Loan	Folder	Pipeline		~ 🗆	nclude Archive Lo	ans View M	y Loans	✓ Company Inter	nal Organization 🛛 🗸	All	Q Globa	al Search 🔿 On 💿 Off 👔	
Filter: I	.ast Finis	shed Miles	stone = Processi	ing									
1	1 - 3	v of 3											
Alerts	Mess	Linked	Loan Number	Borrower Nam	Application Dat	Loan Amount	Note Rate	Lock & Request Status	Lock Expiration Date	🔻 TPO U	n Last Finished Milest	Next Expected Milestone	Underwr
-	=				- ~	=	=	~	=	~	V Processing V		
7			000100173	🤱 Firstimer,	01/08/2025	440,000.00	7.000	🔒 (2)	02/28/2025		Processing	📃 Cond. Review	
6	2		000100202	🤱 Loanseeka	01/15/2025	600,000.00	6.500	3			📃 Processing	📕 Cond. Review	
3			000100081	🤱 Tester, Te	11/20/2024	320,000.00	6.500	2			Processing	Cond. Review	

idiary of M/I Homes, Inc

Processor Pipeline Views

- Processor All: All loans
- Processor Conditioned: Loans where the last finished milestone is Conditional Approval
- Processor Follow up: Alerts conversation follow up, task follow up, eFolder update, open conditions after post-closing
- Processor 30 Day: Estimate closing date in next 30 days
- Processor 90 Day: Estimate closing date in next 90 days

Pipeline Vie	w	Processor - Conditioned 🗸 🗸	Ŗ
		Processor - All	
Loan Folder P	^v ipelii	Processor - Conditioned	rchiv
		Processor - Follow Up	
Filter: Last Finish	hed I	Processor - 30 Day	
		Processor - 90 Day	
🧃 🖣 📔 - 10	\sim	OT 10 // //	



Processing Milestone



Processor Milestone: Conditional Approval

7 S Alerts & Messages Lo	a 🖪	Cond. Approval of	on 04/21/25			
 File Started Application Finished Submitted Cond. Approval finished Processing Cond. Review Clear to Close 	04/21/25 04/21/25 04/21/25 04/21/25 04/21/25 04/24/25 04/29/25 05/01/25	Loan Assistant Corp UW Loan Processor Documents	Loan Officer Assistant (loa) Underwriter User (underwriter) Processor User (processor)	Days to Finish	0 04/21/2025 01:23 PM ∨	
Ready for Docs Ready for Docs Docs Out Funding Post Closing Purchasing Completion	Your Bran (BM or Op assign processor Condition Appro Milesto	os) will the on the onal val				
Forms Tools Services					Once you are assigned as the loan will appear in you - Conditioned pipe You can then begin wo reviewing the file and i commitment lett	r Processor line. orking on ssuing a
					M	/I FINANCI A Subsidiary of M/I H

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Processor Milestone: Processing

Table to a message set of the set		Processing Works	heet for Processor User					
🗄 🔳 File Started	04/21/25	Corp UW	Underwriter User (underwriter) 🔍 Days to F	Finish -17 04/24/2025 10:20 AM 🗸				Don't forget to check
🗄 📃 Application Finished	04/21/25							your tasks as you go.
Submitted	04/21/25	Loan Processor	Processor User (processor)	shed				
🗄 🔳 Cond. Approval finished	04/21/25	Underwriter	Queue Branch Underwriting (q- 🔍					Remember, if there is an
Processing	04/24/25	Documents				eFolder	Tasks	asterisk, it is a required
Cond. Review	04/29/25		· · · · · · · · · · · · · · · · · · ·	Once you have		CI UIUCI		task (you cannot finish
Clear to Close	05/01/25		vidence of Hazard Insurance	finished			Order Appraisal	milestone without
Ready for Docs Docs Out	05/03/25 05/04/25	Property Insur	· ·	processing the			Order Final Inspection	checking box)
Docs Out Funding	05/04/25	Verification Of		loan, you will			Order Final Verbai VOE	
Post Closing	05/08/25	IRS-W2 receiv		check the			* Order Mortgage Insurance	
Purchasing	05/08/25	Paystub recei		"Finished" box			Run and Review Mavent	
	06/12/25		nt received : 04/21/25				* Run DU/AUS findings - Processing	
			nent received: 04/21/25				* Send Commitment Letter	
			Dill received : 04/21/25				_	
			eport_received : 04/21/25					
			te received : 04/21/25					
			ent ordered : 04/23/25					
			received : 04/29/25					
			received : 04/29/25					
	1		received : 04/29/25					
Forms Tools Services		Underwriting	received : 04/29/25					
» Order Credit Report								
» Access Lenders		Required Fields			Go to Fields	Field Summary	, Milestone Comments	
» Search Product and Pricing		File Contacts Settlen	nent Agent Co Name					
» Request Underwriting		SettlementAgent Nar	-					
» Order Appraisal				-				
» Order Flood Certification								
» Order Title & Closing								
» Order Doc Preparation			Any missing required					
» Register MERS			fields will show in this					
» Order AVM			quadrant of the					1
» Order Mortgage Insurance			Milestone.					
» Order Fraud/Audit Services								
» Request HMDA Management			You can complete from					
» Order Additional Services	ò		this screen or click					
» Order Verifications	¥		"Got to fields"					
Show in Alpha Order								

Interactive Demonstration: Processing Pipeline & Milestone





Reviewing a loan: Steps

- Go to the Processor Conditioned Pipeline
- Read loan notes in Conversation Log
- Review the M/I Borrower Summary & 1003 URLA screens
- Review documents, conditions and Income & Credit analyzer
- Add Commitment Conditions, if necessary



• Go to the **Processor - Conditioned** Pipeline. Identify loans that need commitment letter. Best practice is to look at the "Mortgage Loan Commitment" column. If there is no date, a commitment letter has not yet been issued.

Pipe	line Vi	iew Pro	cessor - Condit	ioned	× 🖬 🤆) 🗹									
Loan	Folder	Pipeline		~ 🗆 I	nclude Archive L	oans View My	Loans	✓ Company Inter	rnal Organization 🗸 🗸	C	🖁 Global Search 🔿 On 💿 Off	3			
Filter:	Last Fin	ished Miles	stone = Cond. Ap	oproval											
14 4	1 - 23	v of	23 🕨 🕅												
Alerts	Mess	Linked	Loan Number	Borrower Nam	Application Dat	Loan Amount	Note Rate	Lock & Request Status	Lock Expiration Date	Last Finished Milest	Next Expected Milestone	Underwriting Suspended Date	Loan Type	Mortgage Loan Commitment	A
=	=				= ~	=	=	~	= ~	~	~	= ~	~	-	\sim
9	2		000100535	🤱 America, /	04/07/2025	328,670.00	6.500	🔒 (28)	06/09/2025	🔳 Cond. Approval	Processing		FHA		
4	6		000100346	🤱 Davis, Ker	02/25/2025	240,000.00	7.000	8	04/25/2025	🔳 Cond. Approval	Processing		Conventional		
6	2		000100470	🤱 Firstimer,	03/20/2025	357,817.00	6.625	8	04/21/2025	🔳 Cond. Approval	Processing		FHA		
5	3		000100290	🤱 Davis, Mar	02/11/2025	270,000.00	7.375	8	04/11/2025	🔳 Cond. Approval	Processing		Conventional		
4			000100332	🤱 Gage, Morl	02/24/2025	400,000.00	7.000	8	03/27/2025	🔳 Cond. Approval	Processing		Conventional		
8			000100282	🤱 Firstimer,	02/07/2025	320,000.00	7.125	8	03/20/2025	🔳 Cond. Approval	Processing	02/14/2025	USDA-RHS		
10			000100297	🤱 Spender, f	02/13/2025	540,000.00	7.625	8	03/17/2025	🔳 Cond. Approval	Processing		Conventional		
6	30		000100197	🤱 Davis, FH/	01/15/2025	240,000.00	7.000	8	03/10/2025	🔳 Cond. Approval	Processing		FHA		

Read loan notes in Conversation Log





Review the M/I Borrower
 Summary & 1003 URLA
 screens

Forms	Tools	Services	
1003 URL	A - Lender		
1003 URL	A Part 1		
1003 URL	A Part 2		
1003 URL	A Part 3		
1003 URL	A Part 4		
1003 URL	A Continua	tion	

Borrower Infor	mation	✓ No co-applicant	Additional Information
Borrower	S 8	Co-Borrower 👪 🏖 Copy From Borrower	
Vesting Type		Vesting Type Individual	Employee Loan
	Andy	First Name Alice	Initial UW Submission Type Automated Approval
Middle	anay	Middle	Underwriting Stage
-	America Suffix	Last Name Firstimer Suffix	
	99-60-3333	SSN 991-91-9991	
)5/20/1985	DOB 10/13/1988	Services
_	Married 🗸	Marital Status Unmarried V	
Preferred Cont	act Method - Select All That Apply	Preferred Contact Method - Select All That Apply	Order Credit
			Product and Pricing
Home Phone		Home Phone 614-578-7688	ICE Fees
	614-418-8749	Work Phone 123-456-7890	Order DU 🥝 Order LPA
	314-570-5281	Cell	Mortgage Insurance
_	acornelisse@mihomes.co 🗌 🖂	E-mail jyates@mihomes.com	Run Mavent
		Jyacogninones.com	Truework - VOI/VOE
			The Work Number
Current Addres	38	Current Address	Order 4506
Foreign Address		Foreign Address	
Street Address	4321 cul de sac st	Street Address 1630 N Talman Ave	AccountChek 3 in 1
Unit Type		Unit Type	Order Fraud
Unit #	Best Practice: Review	the M/I Borrower	Order Appraisal
City	Summary - Originati	yu	Order Flood
State	bottom. This will give		
Zip Country	the loa	an.	M/I Prequal Letter
Country How Long at Curi	Once you have revie		
	Once you have revie	URLA 1003 screens ary Housing Expense	

 Review documents, UW conditions and Income & Credit analyzer

	umer	Conc	litions	Packages	History			
Do	cum	ents Viev	N Star	ndard View			- 🚽 🧿 🗹	
Doc	cume	nt Group (All Docu	ments)				 Stacking Order
Do	cume	ents (84)						
≏tt	Fo	Name 🔺				Des	cription	For B
à		1003 - URI	A					Andy
ò		2015 Settle	ement S	ervice Provide	r List			Andy
ò		Acknowle	dgement	t of Intent to Pr	roceed			Andy
ò		Acknowle	dgement	of Receipt of	Loan Est			Andy
ò		Affiliated E	Jusiness	Arrangement	t Disclosure	Affil	iated Business Disclosure	Andy
ò	_	Bank State	ment			Wells	s Fargo Statements	Andy
		Pank State	ment					Andy
6		Bo, ver	Consent	to the Use of	Tax Retu			Andy
ò		Borrower	Contific	ontion 9 Author	vization	-		Andy
		Builders C	6					Andy
ò		Change of	Re	eview the	attache	d		Andy
		Checks		s by doub				Andy
ò		Compliance	-	e docum		-		Andy
ò		Compliance	•	ic uocum				Andy
ò		Compliance	6					Andy
ò		Compliance	e kepon					Andy
ò		Compliance	e Report	t				Andy
6		Compliance	e Report	t				Andy
ò		Compliance	e Report	t				Andy
6		Compliance	e Report	t				Andy
ò		Cover Lett	er					Andy
ò		Credit Rep	ort			Crec	lit Report	Andy
à		Credit Sco	re Disclo	osure				Andy



 Review documents, UW conditions and Income & Credit analyzer

Condition Name 🔻	Do	External Description		Prior	and the second
	=				
VOE - Verification of Employment	0	Provide a written VOE to show a breakdown of (type) income.	/iew 🗸	H 🗿 🗹	
Termite/Pest Inspection	1	Termite/Pest Inspection	1		
Tax Worksheet	0	Tax worksheet to reflect calculation of improved taxes used for qualifying.	Condition Deta	ails (Bank Statements)	
Seller Contribution	0	Seller contribution cannot exceed% (\$)	Details		_
Sales Contract	1	Fully executed sales contract including all addendums	Details		
Sale Proceeds	0	Provide a copy of the fully executed HUD-1 Settlement Statement or Closing Disclosu	Name		
Refresh Required	0	Refreshed credit is required. If debt to income ratio increases by more than 2% under	Bank Statements		
Real Estate Agent Agreement	1	Review of Buyer's Agent Real Estate Agreement If it exceeds what the seller agreed t	Internal Description	f han ha statements for an annual st	
Property Survey	0	Provide a copy of a valid survey for the subject property.		f banks statements for account at for a month period	- îl
	0	Provide signed letter of explanation to explain the credit inquiries shown on the borrov	Large or irregular d documentation.	leposits may require additional	~
In	1	Original URLA signed and dated by mortgage originator and borrower(s).	External Description	1	
H	1	Homeowner's hazard insurance policy or dec page with correct mortgagee clause to		f banks statements for account at Well onth period. Large or irregular deposits	
FI	1	Life of Loan flood certificate to indicate if property is in a flood zone	may require addition		
Review all conditions. You will	0	Final Inspection For Completion Per Specs And Plans	For Borrower Pair		× .
Fi need to annotate any external	0	A certification of completion is required to verify the home improvements have been co	Andy America and A	Alice Firstimer	~
descriptions for conditions set	0	Initial Notice To Homebuyers Informed Choice To Be Signed And Dated By Borrower			_
to externally print	0	Evidence of Clear LDP And GSA For All Parties In Transaction	Condition Type Branch UW		
Fr	0	Initial FHA 92900A to be signed and dated by borrower	Source	Recipient Details	
Fł	0	Initial Identity Of Interest to be completed, signed and dated by borrower	Borrowers	 Investor 	~
F	0	Initial For Your Protection Obtain A Home Inspection disclosure to be signed and dated	Prior To	Category	
Ft	0	Provide borrowers with copy of FHA Conditional Commitment prior to closing	Approval	 Assets 	~
FHA-Case Assignment	0	Provide fully validated case assignment with clear CAIVRS	Source of Condition		
FHA-CAIVRS	0	Provide evidence of clear CAIVRS for all borrowers	Conditions List	Loan Processor	~
FHA/V.A. Builder's Cert of Plans, Specs & Site	0	FHA/V.A. Builder's Certification of Plans, Specifications & Site	Effective Start Date	Effective End Date	
FHA New Construction Warranty	0	Provide evidence builder has enrolled new construction property in a HUD acceptabl			
Driver's License	1	ROS copy of unxpired driver's license.	Internal ID BranchUW	External D	
DRIVE Findings	2	Verify that all DRIVE 'high' and 'medium' conditions have been cleared.	Print Internally	Print Externally	
Customer Identification	0	Provide legible copy of driver's license or other acceptable form of identification	Print Internally		
Construction Contract, Plans, and Specs	0	Provide fully executed building contract, plans, specs, and itemization costs.	View Track	ing Owners	
Certificate of Occupancy	0	Provide certificate of occupancy from municipality.			
Building Permit (or Description of Materials)	0	Provide building permit issued by local governing authority			
Bank Statements	3	Provide all pages of banks statements for account at Wells Fargo for a two month per			
AUS Findings - Conditions Satisfied	3	All automated underwriting conditions are satisfied.		Appro	
AUS Findings - Closing Information	3	Automated underwriting figures must agree with all aspects of closing information.		Appro	
AUS Findings - Appraised Value	3	Final AUS findings to reflect the approved appraised value.		Appro	
Appraisal	0	Provide fully complete FNMA 1004C - Appraisal must be reviewed and approved by under	writer	Appro	

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Conditions View Branch UW Conditions View

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OU 24.3.0.6

• Review documents, UW conditions and **Income & Credit** analyzer

🚹 🚮 Alerts & Messages 🛛 Log	
eConsent Not Yet Received	12/20/24
Income analyzer has open issues	02/09/25

s	Analyze	rs	1	eFolde	12	

ocuments DefaultConfig 😭		Payst	ub 01/13/2025			
Paystub 01/13/2025		≡	Paystub 1pg INCOME/ASSETS			
• Paystub 01/13/2025				& LS GOLDEN	HILLS DR	E COMPANY RIVE
ata Fields Not mapped Mapped Igno kpense Type	red All		on items need be address	ling to EAPOLIS, sed. 99-6844	MN 5541	6-1297
MN State Income Tax	IGNORE					
Alimony Child Support Garnishments Loan Payroll Medicare Tax Payroll Social Security Tax				Filing Status: Ma Exemptions/Allowa Federal: Stand	ances:	-
Life Ins Imp In	IGNORE			recordi. Otario		ang rabio
Alimony Child Support Garnishments Loan						
Payroll Medicare Tax Payroll Social Security Tax			E		haura	this period
			Earnings Regular	2717.67	hours 86.67	this period 2,717.67
Ee Caftria Purc	IGNORE		Gtl	2/17.07	00.07	2,717.07
Alimony Child Support Garnishments Loan Payroll Medicare Tax Payroll Social Security Tax			Aip Bonus			0.20
			Freeshare Imp			
Freeshare Imp	IGNORE			Gross Pay		\$2,726.87
Alimony Child Support Garnishments Loan						
Payroll Medicare Tax Payroll Social Security Tax			Deductions	Statutory		
come Type			Deductions	Federal Income	a Tax	-134.21
Freeshare Imp	10110.05			Social Security	Tax	-154.75
	IGNORE			Medicare Tax		-36.19
Base Overtime Commissions Bonus Tip Inco Shift Differentials Paid Time Off	me			MN State Inco	me Tax	-102.33
Military Rations Allowance Military Variable Housing Allowance				Other		
wintery vehicle Housing Allowance		1		Dental		-27.64
				Hsa		-16 . 66



Add Commitment Conditions, if necessary

Add Conditions From Condition Set

For Borrower I Condition Sets	Pair Alice Firstimer All Commitment Conditions	Select from Commitment
Internal Id	Condition Name	Blank condition
Commitment	Retirement Statements	nt depository or bri
Commitment	VA - CAIVRS	Provide Evidence Of Clear CAIVRS For A
Commitment	VOD - Verification of Deposit	Provide written verification of deposit evi
Commitment	VA - Child Care Letter	Child care letter signed by provider docu
Commitment	VA - Nearest Relative	Veteren To Drowide Norma Address. Tolo
Commitment	VOE - Verification of Employment	Add Condition
Commitment	Pay Stub Loan(s) LOE	
Commitment	Inquiries LOE	Add From
Commitment	Social Security Income	Conditions List
Commitment	Pay Stubs	
Commitment	VA - Certificate of Eligibility	Add Blank Condition
Commitment	Retirement/Pension	
		For Borrower Pair
		All
		Condition Type
<		Commitment
		Condition Name

Best Practice:

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Cancel

nter Condition Nam

Add

Make sure to select condition from the commitment condition set <u>OR</u> create a custom condition from blank conditions.

If opting to add a **blank condition**, you need to select commitment type and "print externally" to ensure it pulls on Commitment Letter.



Issuing a Commitment Letter



Issuing a Commitment Letter: Steps

- Now that you've completed your review, go to the eFolder and select eDisclosures
- Preview the Commitment Letter
- Send Commitment Letter to borrowers
- Request Documents
- Contact borrowers and add notes to conversation log



Issuing a Commitment Letter: Steps

• Now that you've completed your review, go to the **eFolder** and select

eDisclosures

eConsent	Request	eDisclosures	Retrieve	Document Manager	File Manager	Send 🔻

• Print & preview the **Commitment Letter**

Unprintable Forms		Complete Fields	Stacking	Template: Default Stacking Template	e - eDisclosures - Default	~	
Form Public:\Companywide\Commitment Te	Missing Required Fields or Other Reason DISCLOSURE X510(State Disc - Ver Cash for Dwnpymt and Closing Costs In	ndicator), DI	eDisclos		÷ *	Add Additional Docs	
			Drag & dr	rop documents to re-order the list.			
				Document Title	Document Type	Signature Type	
			 4	🗹 Loan Commitment	Custom Form	eSignable	
Printable Forms (1)		8					
Commitment Letter							
Commenter Conto							
							and a second sec
		-					
		-					
					Always preview t	he	
		-			Commitment Let	ter	
		· · · · · · · · · · · · · · · · · · ·			Commitment Let		
					Commitment Let before sending		
			Document	ts not part of the stacking template. Fit Up	before sending		
			Document	ts not part of the stacking template 🕹 Moo	before sending		FINAN

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Issuing a Commitment Letter: Steps

• Send Commitment Letter to borrowers

Documents not part of the	e stacking template 4	Modified since last	draw		
	Preview	Print 🔻	Send	Add to eFolder	Close

• Request **Documents** from the **eFolder**



- Call borrowers to review the commitment letter
- Add notes to conversation log

Forms	Tools	Services	
Workflow File Conta			
Converse	tion Log		
AUS Trac	king		
Rep and \	/Varra⊓t Tr	acker	



Interactive Demonstration:

Reviewing a loan & issuing a Commitment Letter





Processing the loan: Steps

- Now that you've completed the initial review of your loan, issued a
 commitment letter and requested any additional documents needed,
 it's time to process the loan.
- Retrieve & review additional documentation
- Run Vendor Services
- Prepare loan for **closing**
- Finalize loan documentation
- Submit for 10-day review & final clear to close



• **Retrieve** & **review** additional documentation

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Please note: Encompass now has an auto-retrieve feature. You must exit the loan for this feature to run.

You can still opt to use the retrieve button if you are working in the loan.

eConsent Re	equest eDisclosures Retri			Alimony	Bank Statement	Child Support
trieve			×	Drag and drop or browse your local drive to upload.	Drag and drop or browse your local drive to upload.	Drag and drop or browse your local drive to upload.
Received from Borrower	Show	v previously downloaded	ems	.pdfdoc, .docx, .bxttif, .jpg, .jpeg, .emf or .xps (max 50MB)	.pdf, .doc, .docx, .txt, .tif, .jpg, .jpeg, .emf or .xps (max 50MB)	.pdf, .doc, .docx, .txt, .tif, .jpg, .jpeg, .emf or .xps (max 50MB)
✓ Name Sender Date ✓ W-2 Blank.pdf Manual Secondary Reg Davis 03/10/25 11:17 AM			C T Drag and Drop or Browse LOCAL DRIVE			
Credit LOX.docx	Manual Secondary Reg Davis	03/10/25 11:17 AM		0 Document(s) Uploaded	0 Document(s) Uploaded	0 Document(s) Uploaded
				Divorce Decree	IRS 1099 R	Paystub
Th docu	n you manually retrieve the files, "select all" and click download he system will download the files ument folders if the borrowers up	into loaded		Drag and drop or browse your local drive to upload. .pdf, doc, docx, txt, tif, jpg, jpeg, emf or xps (max 50MB) Drag and Drop or Browse LOCAL DRIVE	Drag and drop or browse your local drive to upload. 	Drag and drop or browse your local drive to upload. pdf,.doc,.doc,.txt,.tif,.jpg.jpeg.emfor.xps (max 50MB) Drag and Drop or Browse LOCAL DRIVE
them	n into the "Request" document b	uckets.		0 Document(s) Uploaded	0 Document(s) Uploaded	0 Document(s) Uploaded
2 Learn more		Download Can	el			
	/////				м	/I FINANCIAL, I



6 File Manager		- 0	×
Unassigned	🔁 🖹 🔛 Auto Assign		
Name	Date	$1 \land \lor 110\% \lor \bigcirc $	
💦 VV-2 Blank.pdf	05/13/25 10:47 AM		
Credit LOX.docx	05/13/25 10:47 AM の (P 🏛 🛛 🗙 🗸	W-2 Blank.pdf (1 pages)	-
	W-2 Blank.pdf If the files come through "unassigned," the File Manager will open.	22222 Void a Employee's social security number For Official Use Only > OMB No. 1545-0009 b Employer identification number (EIN) 1 Wages, tips, other compensation 2 Federal income tax withheld	
	Veu will dreat and dreat		
	You will drag and drop the files into the	e Employer's name, address, and ZIP code 3 Social security wages 4 Social security tax withheld	
	appropriate document	5 Medicare wages and tips 6 Medicare tax withheld	
	folders	7 Social security tips 8 Allocated tips	
		d Control number 9 10 Dependent care benefits	-
elect a file above and drag it to	a document below	e Employee's first name and initial Last name Suff. 11 Nonqualified plans	
Docume		13 Statutory Referencent Third party Co-	
Stacking Order None		14 Other 120	
Name 🔺	For Borrower Pair	<u>§</u> 12d	
Bank Statement	Manual Second R		1000
Compliance Report	Manual Second R	f Employee's address and ZIP code	-
FHA Case Number Assignment	Manual Second R	15 State Employer's state ID number 16 State wages, tips, etc. 17 State income tax 18 Local wages, tips, etc. 19 Local income tax 20 Locality name	1
Flood Certificate	Manual Second R		
Investment Statement	Manual Second R		1000
IRS 1098	Manual Second R	Waste and Tax Statement	
IRS 1099 R	Manual Second R	Form W-2 Wage and Tax Statement 2013 Department of the Treasury-Internal Revenue Service For Privacy Act and Paperwork Reduction	
■ IRS-W2	Manual Second R	Copy A For Social Security Administration - Send this entire page with Act Notice, see the separate instructions.	
Mortgage Insurance Quote	Manual Second R	Form W-3 to the Social Security Administration; photocopies are not acceptable. Cat. No. 10134D Do Not Cut, Fold, or Staple Forms on This Page	
Mortgage Insurance Guote	Manual Second R	be not out, four, of exaple forms on this Fage	
	Manual Second R		
Paystub			
Pension Award Letter	Manual Second R		
Profit and Loss Statement	Manual Second R		
Property Insurance Policy	Manual Second R		
Property Tax Bill	Manual Second R		
Purchase Agreement	Manual Second R		N
📄 Rental Agreement	Manual Second R	Credit LOX.docx (1 pages)	ne
Retirement Statement	Manual Second R		·

Close

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• Once you've retrieved the documents, you will review the documents.





Run Vendor Services

- AUS

board Reports										
~ 🕑						Ope	en Web View	Search AllRe	egs 🚺 🖬 afolda	#] 8 X
1 st Loan #: 000100305 Loan Amount: \$425,000.00	LTV: 85.000/85.000/85.000 DTI: 14.127/15.200	Rate: 7.625%		g Date: 03/28/2025 ustin WebApps ~	Archived					
Compliance Service - Did Not Par	85						Order	Preview	View Error List	Fee Details
Ordered Date/Time 02/17/2025	Underwriting				×					
	F My Providers All Providers	8								
	Select a provider and click	Submit.								
	Fannie Mae DU on ePAS	s		l l	More info					
	Freddie Mac's Loan Proc	duct Advisor System to Sys	stem	M	More info					
	Fannie Mae EarlyCheck			M	More info					
	Fannie Mae's UCD Collec	ction Solution		N	More info					
				Submit Ca	Cancel	CO FAIL 2025-02- TX	lect the Al product & selec DU - F LP - Fl Encompas	ls with yo & pricing ction: FNMA HLMC	our	
	Location: Main						ou at the			
	Borrower: Patrick	Purchaser					milestor	ne if the		
						ар	opropriate	AUS IS N	ot	
						Web on a multime band	for humorlink to			
Loan Status: FAI	L				- C.	lick on a review nead	ier nyperink to	navigate directi	ly to that section of t	the review

LC

- Run Vendor Services
 - Mavent
 - Unlike RegsData today, we CANNOT close a loan with a **FAIL** in Mavent. Fails should be reviewed and troubleshooted for resolutions.
 - Mavent should be run:
 - Prior to initial disclosures
 - \circ Anytime a CIC is issued/At Lock
 - During processing, prior to "ready for CD"
 - Closing

Mavent will automatically run at the following milestones.

Your loan officer will be **required** to run Mavent before submitting to UW (an alert is set up in Encompass)

Ailestone	Preview	Review
Application		
Submittal		
Cond. Approval		
Processing		
Cond. Review		
Clear to Close		
Ready for Docs		
Docs Out		
Funding		
Post Closing		🗌 🗌 NCIAL
Purchasing		of M/I Home
Completion		

Run Vendor Services

- Mavent



Run Vendor Services – TruWork & Work Number

VE WORK NUMBER' Ventexite		1	Help ×
NEW INSTANT ORDERS RESEARCHED ORDERS ORDE	R STATUS		
BORROWER	ORDER TYPE	ADD OPTIONAL VALUES	
Andy America	All Employers Within 24 Months (VOI)	Add Values	
Alice Firstimer	All Employers Within 24 Months (VOI)	Add Values	

By preasing "Place Order", you certify and agree that you currently have the permissible purpose agreed to in your agreement with Equifax Verification Services, and it is correct for this request. You further agree and certify that you are in compliance with all provisions of the Fair Credit Reporting Act, Federal Equal Credit Opportunity Act, all state law counterparts of them, and all applicable regulations promulgated under any of them, where applicable.

M/I FINANCIAL, LLC A Subsidiary of M/I Homes, Inc.

Place Order

 Run Vendor Services - Analyzer

FHA 000100142 FX25012 > Data Mapper						
Documents DefaultConfig Z	Paystub 01/13/2025					
Paystub 01/13/2025	Paystub 1pg INCOME/ASSETS					
1 Paystub 01/13/2025	The Analyze	er will NZ LIFE INSUI	RANCE COMPANY		Period Beginning: 11/01/2024 Period Ending: 11/15/2024	
Data Fields Not mapped Mapped Ignored All Expense Type		ding to EAPOLIS, MN			Pay Date: 11/15/2024	<i>i</i>
MN State Income Tax					ALCH BHALLA	
Alimony Child Support Garnishments Loan Payroll Medicare Tax Payroll Social Security Tax		Filing Status: Married fi Exemptions/Allowances: Federal: Standard W			ANT THE	
Life Ins Imp In IGNORE		redordi. Glandare ri	aniologing rubic		BHOMEVIEW WAS DOUDD	
Alimony Child Support Garnishments Loan Payroll Medicare Tax Payroll Social Security Tax						
	Earnings	rate hou 2717.67 86.		year to date 56,830.05		
Ee Caftria Purc IGNORE	Regular Gtl	2/1/.0/ 00.	9.20	193.20	Your federal taxable wages this period are	
Alimony Child Support Garnishments Loan Payroll Medicare Tax Payroll Social Security Tax	Aip Bonus			4,763.00	\$2,496.05	
	Freeshare Imp			511.85	Other Benefits and	+
Freeshare Imp IGNORE		Gross Pay	\$2,726.87	62,298.10	Information this period total Apl Balance 189,33 189,33	to date
Payroll Medicare Tax Payroll Social Security Tax					Tot Work Hours 86.67	252%
Income Type	Deductions	Statutory Federal Income Tax	-134 . 21	3,949,96		
		Social Security Tax	-134.21	3,949.96	Important Notes	
Freeshare Imp IGNORE		Medicare Tax	-36.19	833.04	OVERTIME AND LOST PAY WILL BE FOR THE WEEKS	OF (2)
Base Overtime Commissions Bonus Tip Income Shift Differentials Paid Time Off Military Rations Allowance		MN State Income Ta	ax -102.33	2,465.71	10/06/2024 THRU 10/26/2024	# L
Military Variable Housing Allowance		Other	No. don' a particular		Additional Tax Withholding Information	
I		Dental	-27 .64*	580.44	Taxable Marital Status: MN: Married	
		Hsa Life Ins Imp In	-16.66*	349.86	MN: Married Exemptions/Allowances:	-CIAL, L

• Run Vendor Services – AccountChek

ACCOUNTCHEK°



Dashboard

Please note that any orders created or refreshed during this session will not show up while the loan file is open. To see updates to your AccountChek orders, please close out of the loan file so that Encompass can process the updates on the loan file.

Andy America acornelisse@mihomes.com	Alerts None	Import Order
Last 4 SSN: 3333		Create New Order
Alice Firstimer	Alerts None	Import Order
yates@mihomes.com Last 4 SSN: 9991	None	Create New Order

• Run Vendor Services – Drive

DATA ERIFY				Online Report PDF Report	View/Add Participants	Order DRIVE
DRIVE Score	IDVerify	AppVerify		-	r: 02/23/2025 1:26:02 PM	
0	0	0			e: 02/23/2025 1:26:02 PM	
Auto Refer	Auto Refer	Auto Refer		Number of times scored	i: 1	
ALL CONDITIONS ORDER (6)	Hide Cleared 📃 🚊 📥	2209: Borrower 1 (Income)				Condition Status
High Severity 2209: Borrower 1 (Income) Borrower's stated income varies from income disclosed on and	Click the "Order" tab and then Submit order to refresh the report	d Description Borrower's stated income varies from income disclosed on another lender's loan.				
1042: Settlement Company, Consumer Name Va Participant name(s) is on the OFAC watchlist.	ariation menginer macrimory	Scoring Analysis Reported income: \$15,000.00				
4200-001: Settlement Company, Consumer Nar Participant(s) name is on HIGH RISK Watchlist(s).	me Variation (Ineligible/Watchlist)	Recommendations				
1011: Borrower 1 (SSN) Name(s) other than borrower showing in Credit Header history	ι.	Review income documentation. Order a 4506	tax return verification to verify income.			
1021: Borrower 1 (SSN) Social Security Number does not appear to be a valid number.		Comment History				
1004: Borrower 1 (Citizenship) Input SSN is a tax processing number (ITIN) issued by the IRS f	for taxpaver filings. ITINs should not be offered or acce	Condition Status	Comments			
pted as identification for non-tax purposes.						0/3000
 Medium Severity 	!	Cleared	Add comments or resolution explanation			
No Conditions	Found					
▼ Low Severity	!					Comments Optional
No Conditions Found						Remove From Order
						Submit Order

• Run Vendor Services – Appraisal

≡	Reggora Lender M/I Financial, LLC			L changeme@mifinancial.com Return to Encompass
:=	Loans / Loan #000100478			
٢	#000100478 123 Anywhere, Austin, TX 7	78701		Create Order
	Officer Norton Loan Officer W: 555-123-1234 officer@mihomes.com	Edit Edit Amy Freddie Coborrower C: 859-653-1228 kbrown- stout@mihomes.com	Create Appraisal Order. In the Reggora site you will be able to attach	
	🗅 Loan Details			related appraisal documentation
	🗅 Loan Details		≔ Important Dates	
	Loan Purpose: Priority: Loan Officer: Loan Type: Purchase Price: Estimated Value: Loan Creation Source: Subject Property Number Units: Occupancy (P/S/I):	purchase Normal Officer Norton Conventional \$750000.00 \$900000.00 Encompass API 1 PrimaryResidence	P&S Commitment Date: Date Created:	04/07/2025
	NMLS Id: Branch: Intent to Proceed:	196314 262 Y		

.C
• Run Vendor Services – Flood

CoreLogic

CREATE ORDER

FLOOD

×

Order Details	
SELECT PRODUCT *	
Life of Loan Determination	~
¬	
RUSH ORDER	

Loan Information

LOAN NUMBER		
000100535		
PROPERTY ADDRESS	COUNTY	
74 APPLE CORE	TRAVIS	
AUSTIN, TX 78731		_
BORROWER	CO BORROWER	
ANDY AMERICA	ALICE FIRSTIMER	

Cancel Submit

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Run Vendor Services
 – Request HOI



Request for Evidence of Hazard Insurance

Please provide declaration pages of the policy to lender contact no less than 10 business days prior to closing. If policy was paid in advance, please provide paid receipt.

prior to crooking. It policy had paid in darante	
Part I - Request	
1. From: (name and address of lender) Jon Hand M/I Financial, LLC	2. Lender Contact
614-418-8000 (P) / (F)	
3. Date:	(P) / (F) 4. Loan Number:
5/13/2025	000100566
5. Name of Applicant(s): Alice Jon Test Loan Firstimer	I
Part II - Property and Mortgage Information	on
6. Property Type: Detached, Detached	
7. Loan Purpose:	8. Lien Position:
Purchase	First Lien
9. Sales Price:	10.Minimum Coverage:
\$820,000.00	\$656,000.00
11. Property Address: 801 Marietta Street Leander, TX 78641	
12.Lender (or Mortgagee):	13. Closing Date:
	// The policy effective date cappet he dated more
	The policy effective date cannot be dated more than 10 days prior to closing date.
,	14. Insurance Escrowed:
	() Yes () No
15.Comments:	

Run Vendor Services – Request PMI

MI Center

*

Mortgage Insurance Center /

Compare Rate Quotes

× Enact Essent MGIC National MI Radian Arch A Failed Success Success Success Success A Failed INITIAL PREMIUM AT CLOSING FIRST RENEWAL SECOND RENEWAL DURATION PROVIDERS PERCENT % AMOUNT DURATION PERCENT % AMOUNT DURATION PERCENT % AMOUNT Borrower Paid Monthly (4) 0.200000% 240 Months ENACT 0.640000% \$240.00 120 Months \$75.00 0.680000% \$255.00 120 Months 0.200000% \$75.00 240 Months MGIC 0.690000% \$258.75 120 Months 0.200000% \$75.00 240 Months . Once you pull a quote from MI ESSENT 0.730000% \$273.75 120 Months 0.200000% \$75.00 240 Months Center, you can review the 63 Borrower Paid Single (4) quotes and select the MI. The Lender Paid Single (4) rate information will populate in Split Premium 1% (2) the loan. A record of the quote will stay in the file Compare Rate Quotes ~ New Order New Quotes M/I FINANCIAL. LLC View Quotes (01/08/2025 12:26 PM) A Subsidiary of M/I Homes, Inc.

– 🗆 🗙

O Provider

View By
 Product

• Prepare loan for **closing (Ready for CD)** once we have our required loan info: Loan is locked, confirmed closing date, HOI, PMI, Appraisal.

	for CD 🗹 eClosing	g 🗌 Mail Away
Closer Ti	na Bailey	POA/Trust

We will do a deep dive on the next section of this training!

- Finalize loan documentation clean up eFolder, make sure documents are assigned to conditions and that all required conditions have been met.
- Submit for Conditional Review (10-day pending) Select the Underwriter queue & check the by assigning UW and Finishing the Processing miles finish box to move the Processing on 01/14/25 loan in to Branch UW We will do a deep or Corp UW pipeline Queue Corporate Underwriting Q Days to Finish 0 Corp UW dive on the next for review Finished Processor User (processor) Loan Processor section of this Underwriter Queue Branch Underwriting (gtraining! FINAN Documents A Subsidiary of M/I Homes, Inc



Ready for CD: Steps

- Prepare loan for **closing (Ready for CD)** once we have our required loan information.
 - Loan is **locked**
 - Confirmed closing date
 - HOI
 - **PMI**, if applicable
 - Appraisal, unless VA or on <u>exception</u> basis
- Enter the unimproved tax amount in the 2015 Itemization screen
- Update the file contacts for HOI, PMI, etc.
- Add notes to the conversation log for closer.
- Check the **Ready for CD** box.



- Prepare loan for **closing (Ready for CD)** once we have our required loan information.
 - Loan is locked
 - <u>Confirmed</u> closing date
 - HOI
 - **PMI**, if applicable
 - Appraisal, unless VA or on exception basis

The underlined information can quickly be confirmed by reviewing the **M/I Borrower Summary – Origination** screen



• Enter the unimproved tax amount in the 2015 Itemization screen

Go to **2015 Itemization**, then enter the unimproved amount in Section 1000 to enter the unimproved taxes

9	1000. Reserves Deposited with Lender	Borrower 1,608.75	Seller	Other Total 1,608.75
		Borrower	Seller	Paid By / P / B / A / Paid To
	1001. Initial Deposit For Your Escrow Account	1,608.75		
	✓ Homeowner's insurance			
	✓ Other unimproved taxes			
Z	1002. Homeowner's Ins. 5 mths @ \$ 100.00	* 500.00		
Z	1003. Mortgage Ins. 8 mths @ \$ 📝 🔒 161.25	* 1,290.00		
Z	1004. Property Taxes mths @ \$ 📝 644.74	*		
Z	1005. City Property Tax mths @ \$	*		
Z	1006. Flood Ins. Reserve mths @ \$	*		
Z	1007. Unimproved Touss To county	* 625.00		
	5 mths @ \$ 125.00			
Z	1008. V To	*		
	mths @ \$			
Z	1009. 🗸 🗸 To	*		
	mths @ \$			
Z	1010. USDA Annual Fee To	*		✓
	mths @ \$ 🏹			
Z	1011. Aggregate Adjust. a -806.25 Aggregate Setup	1		
	* Will be added to 1001 Initial Deposit For Your Escrow Account.			

- Update the file contacts for HOI, PMI, etc.
- Add notes to the **conversation log** for closer.



7

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• Update the **file contacts** for HOI, PMI, etc.

		1	30	Hazard Insurance	American Integrity	
			31	Mortgage Insurance	Enact	
Forms Tools	Services	, F	32	Surveyor		
Workflow Tasks		^	33	Flood Insurance	Core Logic	
File Contacts			34	Credit Company	Factual Data	
Conversation Log			35	Underwriter	MA Financial, LLC	John
Tasks				- ···		
AUS Tracking			На	zard Insurance		
Dan and Maryant Te	voolvor.					

• Add notes to the **conversation log** for closer.

Alerts & Messages Log		Conversati	on Log			
File Started	02/13/25	Date	User ID	Name 🔻	Company	Follow Up N
Application Finished	02/13/25	02/14/25	underwriter	reviewed	reviewed	No
Submitted	02/13/25	02/14/25	processor	Please review	pleasereview	No
Cond. Approval finished	02/13/25	02/16/25	processor	Branch U/V	Branch U/V	No
Processing	02/14/25					
Cond. Review	02/16/25	Called on 0	2/14/25			
Clear to Close	02/18/25					
Ready for Docs	02/20/25	Date	Fri, 02/14/25 10	0:39 AM by Underwriter U	ser (underwriter)	
Docs Out	02/21/25	Name	reviewed			
Funding	02/25/25	Company	reviewed			
Post Closing	02/25/25	New Comme				
Purchasing	03/02/25	New Comme	anto			
Completion	04/01/25					

Go to file contacts to verify HOI and PMI have been completed and entered prior to submission to closing



• Check the **Ready for CD** box.

Ready for CD Closer Tina Bailey POA/Trust	M/I Borrower Summary - Origination			
Closer Tina Bailey DOA/Trust		Ready for CD	✓ eClosing	🗌 Mail Away
		Closer Tina Bailey		POA/Trust

Checking "**Ready for CD**" will push the loan into the closing pipeline for CD to be worked.

It is imperative we ensure our files are ready for CD before sending them to closing to be worked It is important to note that all loans will automatically be enrolled in eClosing.

It is up to the branch to uncheck the eClosing box if the loan does not qualify for eClosing.

The branch should also indicate if it is a Mail Away, POA or Trust using the check boxes.



Interactive Demonstration: Processing a loan & Ready for CD



Submitting to UW: Branch & Corp UW



Submitting to UW: Steps

- Now that you've completed the initial review of your loan, issued a commitment letter and requested any additional documents needed, it's time to process the loan.
- Retrieve & review additional documentation
- Run Vendor Services
- Prepare loan for **closing**
- Finalize loan documentation
- Submit for **10-day review &** final **clear to close**



Submitting to UW: Conditional Review

- To submit to your Branch UW for Conditional Review (10-day) please ensure you have completed the following steps:
 - Linking documents to your UW conditions
 - Run updated AUS/Transmittal and compliance
 - Reviewed and address all vendor conditions (DRIVE, Income Analyzer)
 - Add notes to your **conversation log** (as needed)
 - Clean up the eFolder (Mark current version & make sure your Misc./Trash folder is being utilized for old documents)

Once you have completed these steps, select "Branch UW" and complete the Processing Milestone

Processing on 01/14/25							
Corp UW Loan Processor	Queue Corporate Underwriting 🔍 Processor User (processor) 🔍	Days to Finish 0 01/14/2025 10:46 AM </th					
Underwriter	Queue Branch Underwriting (q. 🔍						
Documents							



Submitting to UW: Corporate UW

If items are needed to be cleared or documents need to be reviewed by Corporate Underwriting, you will need to Finish the Processing milestone. Use the magnifying glass to select **Corp UW** and Finish the milestone.

You will need to make notes in the conversation log of what is to be reviewed.

6405 North Lois Drive Tampa, FL 33634		-	n #: 000100236 n Amount: \$450,000	LTV: 90.000/90. 00 DTI: 31.007/32.		Rate: 7.625%	Est Closi
7 13 Alerts & Messages Lo	g 🔒	Proce	ssing Worksheet	for Processor User			
File Started File Started Submitted Control America Started Contro	01/22/25 01/22/25 01/30/25	Corp U Loan P Underv	rocessor Pr	ueue Corporate Underwritin ocessor User (processor) ueue Branch Underwriting (Q [Days to Finish -23	01/30/2025 02:19 PM V
Cond. Approval finished Processing	01/30/25	onderv		acte branch onder whiting	(u . ~		
Cond. Review	01/30/25	Docur	Select Loan Tean	Member			eFok
E Clear to Close	02/10/25						
Ready for Docs	02/13/25		Select a User				
E Docs Out	02/13/25		User ID 🔺	Last Name	First Nan	ne	
E Funding	02/17/25		q-uw-branch	Branch Underwriting	Queue		
± 📃 Post Closing	02/17/25		q-uw-corp	Corporate Underwriti	Queue		
🗄 📕 Purchasing	02/22/25		q-am-cap	Corporato Orido	Grueue		
	03/24/25					Select the queue you'd like to submit to.	e
Forms Tools Services							
Workflow Tasks	^		_		_	Corp UW	
File Contacts		Requi				Branch UW	Field Sumr
Conversation Log							
Tasks AUS Tracking		All requ					
Rep and Warrant Tracker							
Disclosure Tracking							
Fee Variance Worksheet Anti-Steering Safe Harbor Disclosu							
Anti-Steering Sale Harbor Disclose Net Tangible Benefit	are -			<u>O</u> K Cle	ear User	Cancel	
Compliance Review						<u>c</u> uncer	
MI Center							
Status Opline							

Interactive Demonstration: Submitting to UW



Thank you

